

Hunt Midwest PRESS RELEASE

Hunt Midwest expands its brand of climate controlled self-storage facilities in the Kansas City metro

StorTropolis now open in Blue Springs, MO; fifth area location underway in Lenexa, KS

KANSAS CITY, MO – August 25, 2020 – Hunt Midwest continues to expand StorTropolis, its brand of state-of-the-art, climate controlled self-storage facilities throughout the Kansas City metro. The developer has opened a 138,000-square-foot facility at 3140 Northwest Jefferson Street in Blue Springs, MO and begun construction on its fifth area StorTropolis location on a five-acre site near K-10 and Woodland Road in Lenexa, KS.

Hunt Midwest entered the self-storage development industry in 2018 and, in partnership with Strickland Construction, has successfully built and opened three additional StorTropolis facilities – StorTropolis Brighton and StorTropolis Tiffany Springs in Kansas City, MO and StorTropolis Shawnee in Shawnee, KS.

"Increasing demand for high-quality self-storage units fueled by a demographically diverse customer base presented the ideal opportunity for Hunt Midwest to invest in the resilient and fast-growing self-storage industry," said Doug Coleman, Vice President of Acquisitions and Investments for Hunt Midwest. "By combining the vast real estate development knowledge of our team with Strickland's extensive experience in self-storage facility design and construction, we were able to deliver a best-in-class product that fulfills consumer demand and gives us a strategic advantage in the market."

Each three-story StorTropolis building ranges in size from 104,000 to 138,000 square-feet and offers 580 to 760 climate controlled storage units. StorTropolis offers various sized units, from five-feet-by-five-feet to ten-feet-by-thirty-feet, in addition to enclosed parking units as large as 14-feet-by-50-feet to accommodate RV storage. It features a clean, secured environment with drive-through access to fully enclosed, indoor loading and unloading areas; elevators; and gated storage entry accessible 6 a.m. to 10 p.m. daily. The latest technology is used to monitor temperature and humidity levels of storage buildings and provides 24-hour video surveillance throughout the property.

StorTropolis emerged as an industry leader in 2018 when it became the first facility in the metro to offer contactless unit rental. Its interactive website allows customers to view available units, compare pricing, and complete the leasing process with the click of a button. All StorTropolis locations include an onsite leasing office open six days a week for customers to lease units via phone or in-person. For added convenience, a customer service call center is also available 24-hours a day, seven days a week.

StorTropolis is operated by Storage Asset Management (SAM), a privately owned, third party management company that specializes in self-storage.

"We're thrilled to provide leasing and property management services for StorTropolis locations throughout the metro," said Melissa Stiles, Vice President of Marketing and Sales for SAM. "These high-quality facilities feature a variety of self-storage solutions and modern amenities in a climate controlled atmosphere that customers are looking for. Our knowledgeable onsite property managers are committed to providing StorTropolis patrons the highest level of customer service and are dedicated to getting involved and giving back to the local community."



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In addition to the opening of StorTropolis Blue Springs, StorTropolis Lenexa is anticipated to open summer 2021. The 111,000-square-foot facility will offer 760 storage units, including 15 enclosed parking units for RV storage.

About StorTropolis Self-Storage

StorTropolis is a Hunt Midwest self-storage platform for the development of state-of-the-art, climate controlled, self-storage facilities in the Midwest. Each location offers convenient, clean, safe and secure units in a wide variety of sizes to suit every customer's needs.

About Hunt Midwest

Hunt Midwest is a dynamic real estate development company privately held by the Lamar Hunt family. Based in Kansas City with over 50 years of development, construction and management experience, Hunt Midwest's wide range of projects include industrial, commercial, mission critical, self-storage, residential, multifamily, senior living, mixed use and SubTropolis, the world's largest underground business complex. Hunt Midwest is part of the Lamar Hunt family's diverse portfolio of entities involved in real estate, sports/media, energy/resources and private equity investments. In addition to Hunt Midwest, marquee entities include the Kansas City Chiefs, Hunt Southwest, FC Dallas Soccer Club, Toyota Stadium, Chicago Bulls and United Center.

About Strickland Construction

Strickland Construction is a commercial construction company located in the Kansas City area, continually operating for 37 years, and known for its specialization in construction of pre-engineered structures. The company is led by CEO and owner, Rogers Strickland, and President/Owner, Eric Hughes. The company has built over 100 storage complexes and currently maintains ownership in 17 properties. Strickland has over 30 years of experience in the financing, design, construction, operations, and selling of this business model in Kansas City and the surrounding region. It currently owns and manages 17 of these property types under separate entities.

About Storage Asset Management

Storage Asset Management (SAM) is a third party property management and consulting company based out of York, Pennsylvania that specializes exclusively in the operation, accounting, and marketing of self-storage facilities throughout the United States. Founded in 2010, SAM manages 14 million square feet of space across 250 properties in 28 states and is the largest privately owned, third party self-storage management company in the country.

StorTropolis Images: Logo | Image 1 | Image 2 | Image 3 | Image 4

For More Information:

Doug Coleman | 816-898-3236 or DColeman@HuntMidwest.com Jayne Siemens | 816-289-1109 or JSiemens@VenComm.com

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